



# Excess protection



More choice for motor  
insurance

## Unique Product

# no cover RESTRICTIONS

Excess protection is a unique product – not widely available on the market, which offers your clients the chance to cover the excess under their main motor insurance policy.

For cars there are no restrictions on the type of vehicle, this means that Group 20, imports and modified vehicles can all be covered for the same price as a standard car. We can also offer cover for cars insured under TPF&T and comprehensive insurance policies.

The policy is transacted on-line with brokers having their own individual log-in. The system automatically produces all relevant client documentation and payment is by bordereaux.

## Benefits

**This product is particularly appealing to clients with higher motor excess payments.**

- Excess rates from £250 - £2,500
- Comprehensive and TPF&T
- Covers cars, motorcycles and small CV's with excess rates from £250-£2,500
- taxis with excess rates from £250-£1,000
- Highly competitive rates – giving brokers the chance to add their over rider by percentage, set amount or variable amount at the point of sale

We have already achieved considerable success with this product and anticipate a 20% conversion rate on a standard book of motor business.

 Crusader Assistance

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